

Testimonials – “BIN SENSE” and IntraGrain

Dan & Becky Huber, Landis, SK

We first met Kyle at Crop Production Show in January of 2011. We had been thinking about investing in temperature cables to insert in our bins and were talking to companies at the show. We came to the Intragrain booth and talked to Kyle about the Intragrain system. We were very impressed at the product that his company was putting together. We really liked the idea of using cell tower technology and solar panels so that power does not have to be a limiting factor to where you can use this system. We liked the idea of having the ability to check our bins at any time, from anywhere with internet service and have up to date information. The texting service they provide is invaluable. One of the highest values that we have found to the Intragrain system is their website. The temperature is taken at several sensors in the bin, numerous times every day and that information is displayed on a graph. We can take a look at our bin temperatures over time as an average or on individual sensors and watch for temperature fluctuations throughout the bin. It gives us an idea of what is going on in each bin so we know which bins we want to move first. The website is very user friendly. It is very easy to set up your yard just like it is in real life. Their website has the ability to keep track of more than just grain temperature. It can be used as part of your grain management system. For example we like to leave notes to ourselves about when aeration was turned on or off and keep track of grain inventory etc. We even have the ability to mute sensors in the bin as we unload it so that we aren't getting text messages telling us that the temperature in the bin is fluctuating. Intragrain has thought of everything to make their product a superior one. Intragrain has provided excellent customer service. We ordered in the late summer and they made sure that the cables were here so that we could install them before harvest. We had minor issues with two cables that Kyle and Intragrain technologies took care of very quickly. Because they are such a new business they are open to customer feedback, and use it to improve their product. Their level of commitment to our farming operation leaves us feeling that there is no other business that we deal with that cares as much about the grain in our bins. We are very enthusiastic about Intragrain Technologies and share our yard site on their website with everyone who is interested. We feel they provide a very marketable product and extremely good value for our dollar. We have already saved one bin of wheat and another of canola using the Intragrain System, without it we would have had loss because we wouldn't have been aware of any problems. We recommend this product to everyone we talk to. We have no doubt that the Intragrain system will add value to any business that stores grain.

Bart Dempsey, Stoughton, SK

We were looking for a system to monitor our larger bins as any heating and subsequent quality loss would be devastating. I wanted a system that was easy to monitor and one that didn't require me to physically walk to each bin. The Intragrain system did this and more especially with the text alerts. The system was easy to install, and the yearly operating costs are very economical. I also like the fact that the system is easy so expand if we wish to monitor more bins.

Shirley Faye, Wishart, SK

INTRAGRAIN'S BIN SENSE monitoring system is the 'Lexus' of the grain monitoring systems.

Not only is the installation quick, but the actual monitoring of the grain in storage could not be any easier. From the comfort and CONVENIENCE of our home computer or cell phone, grain temps on any given bin are instantly accessed. We can check every day, or set our notification perimeters and relax, knowing that we will be automatically notified if a problem is brewing.

But that's only part of why we are so pleased with this Saskatchewan engineered product. CUSTOMER SERVICE is another major factor. The few questions/issues we came across, were handled within a day, and some even in hours!

Kyle Folk and his team will definitely be getting more of our business.

Roy Olson, Penzance, SK

After suffering financial loss from grain spoilage our farm invested in Intragrain. Within the first month of having our system up and running, Bin Sense caught a canola bin that had a hot spot right in the middle, which we couldn't have caught using an old thermometer. Simply put, Bin Sense has saved our farm money and we expect this trend to continue.