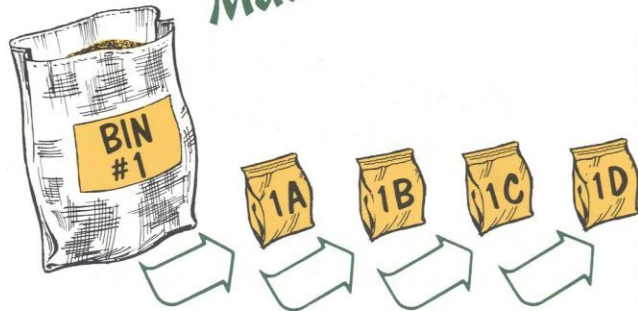


Sample Management



From the bin sample, take 750 gram samples to your elevator manager. It is important to get his opinion on the grade and quality.

Blending



To determine what grade can be obtained by blending 2 or more bins together:

1. Take 500 gram samples from each original sample.
2. Mix these smaller samples and label appropriately. (i.e. Blend...)

Record your sampling and grading results. They will prove to be a valuable asset for years to come.

- No more breathing grain dust when reaching for a hand sample.
- No more probing at the door or climbing on the roof of your bin in mid winter for samples.
- No more contracting grain with a guaranteed quality before knowing what grade you have.
- No more submitting malt barley samples that are not representative of the entire bin.

- SAFER THAN REACHING OVER YOUR AUGER
- ACCURATE
- VERY EASY TO USE

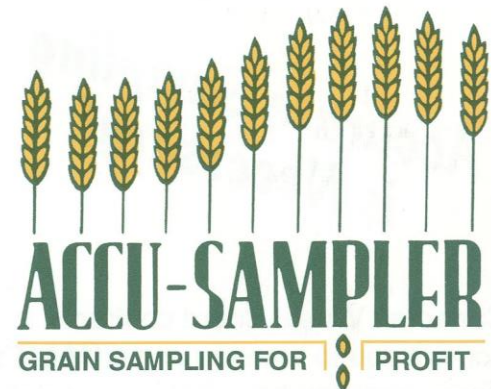
ACCU-SAMPLER

is available at:

LOCKHART INDUSTRIES LTD.
4315-71 STREET CLOSE
CAMROSE, AB
T4V 3Y1

1-888-545-1228

website: www.lockhart-industries.com
email: info@lockhart-industries.com



... Mounts on the side of any auger to collect continuous, representative grain samples.

... The KEY to your Grain Marketing Strategy.

Finally...a simple, inexpensive way to get **Representative Grain Samples**

Accurate Sampling is Necessary!

- Canadian Wheat Board contracts commit you to tonnage and **QUALITY**. Know what you have before you deliver.
- Many malt barley cars have been rejected when the **QUALITY** at the time of unload is not as good as that of the originally accepted sample.
- Elevator companies and feeders that buy non-board grains are demanding specific quality. Accurate sampling assures you get paid for the quality you have—but not commit to quality you do not have.
- Some government programs use grain samples to help determine support levels. Accurate sampling is important to ensure proper grading.
- Seed growers are **QUALITY** conscious. They want to know everything they can about their grains.
- Grain going through any process (such as drying) should be sampled again while binning.

Before delivering your grain,
know what **QUALITY** you have.

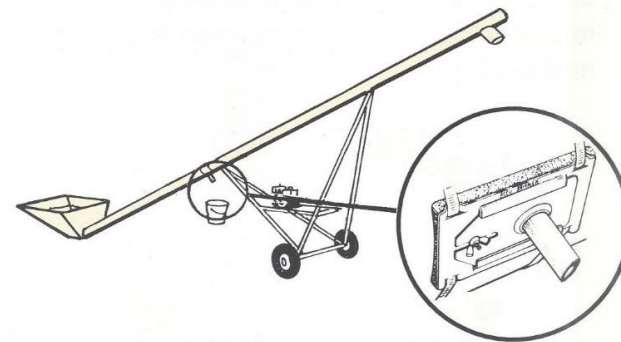


Mistakes cause disappointment and
substantial losses.



How to Use Your ACCU-SAMPLER

Use a garbage can sized container to collect the sample. A **LARGE** sample is important. If the sample is not representative, adjust the flow by sliding the spout open or closed. (Usually open)



When the bin is full, thoroughly mix the sample and pour it into a 5 gal pail or bag. Label and store the sample in a safe dry place.

